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London, UK

Stuart Gregson

Results-driven Procurement Manager with 8 years of experience optimising procurement processes to achieve cost savings, improve supplier relationships, and enhance overall efficiency. Natural leader, adept at strategic sourcing, contract negotiation, and vendor management. Strong track record of leading cross-functional teams and driving procurement initiatives aligned with organisational goals.

Skills

- Strategic Sourcing
- Contract Negotiation
- Cost Analysis
- Vendor Management
- Inventory Management
- Strategic Sourcing
- Supply Chain Optimisation
- Quality Assurance and Control
- Budget Management
- Supplier Relationship Management (SRM)
- Procurement Software (e.g., SAP, Oracle)

Education

- Master of Science in Strategic Procurement Management, University of South Wales, 2015
- Bachelor of Science (Hons) in Logistics, Procurement and Supply Chain Management, University of South Wales, 2014

Courses and certifications

- Advanced Certificate in Procurement and Supply Operations, 2024
- Level 5 Advanced Diploma in Procurement and Supply, Chartered Institute of Procurement & Supply, 2022
- Procurement Management Professional, GLOMACS Training & Consultancy, London, 2020

Work experience

Procurement Manager, Capgemini, London, UK, 2020 - Present

Lead strategic sourcing initiatives for various procurement categories. Negotiate contracts with key suppliers to ensure favourable terms. Collaborate with cross-functional teams to align procurement strategies with organisational goals.

- Reduced procurement costs by 20% through strategic sourcing and negotiation.
- Improved supplier on-time delivery by 20% within the first six months of tenure.
- Implemented a contract management system that resulted in improved contract compliance and a 15% reduction in contract disputes.

Junior Procurement Specialist, GEP, Derby, UK, 2016 - 2020

Manage end-to-end procurement processes, from vendor selection to contract negotiation. Conduct market analysis to identify cost-saving opportunities and potential new suppliers. Establish and maintain strong relationships with key suppliers to ensure on-time delivery.

- Successfully implemented a vendor management system that streamlined the supplier evaluation process and reduced supplier onboarding time by 34%
- Successfully implemented a supplier evaluation system that resulted in identifying and selecting high-performing suppliers, which improved overall product quality by 15%.
- Implemented a strategic sourcing plan that resulted in a 15% reduction in procurement costs and improved supplier performance by 20%.