Oliver Knightley

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J.P. Morgan

1 March 2024

Dear Hiring Manager,

I am eager to apply for the Banking Operations Manager position at JP Morgan, a role highly recommended by my former colleague, Emily Thompson. With a solid background in banking operations and a consistent track record of delivering high-level results, my background and areas of expertise would be a great asset to J.P. Morgan's esteemed team.

As the former Bank Manager at Barclays Bank, I oversaw teams, optimised branch operations, and ensured outstanding customer service delivery. My proactive leadership and strategic decision-making were pivotal to the company's sustained success within the competitive banking sector.

- Led initiatives to streamline branch operations, resulting in a 15% increase in efficiency and a 30% increase in customer satisfaction.
- Built and nurtured client relationships and implemented innovative business strategies, driving a significant 20% growth in deposits.
- Demonstrated commitment to regulatory compliance, resulting in zero compliance issues during annual audits.

In my previous role as Assistant Bank Manager, I brought expertise in banking regulations and compliance, operations management, and staff training and development. For example, I successfully implemented new digital banking solutions at the London Bridge Finance Centre, improving operational efficiency, and leading to achieving the Best Employee of the Year award.

What attracts me to JP Morgan is its renowned culture of excellence, innovation, and commitment to client service. I am deeply impressed by JP Morgan's emphasis on integrity and continuous improvement, as well as its cutting-edge approach to technology and data analytics in banking operations.

Thank you for your time and consideration. I am keen to discuss further how my background and achievements align with JP Morgan's culture. I'm available at your earliest convenience for a job interview.

Sincerely, Oliver Knightley

Attached: CV and references